

Media Kit

March 2024



About Universal Robots

Universal Robots is a leading provider of collaborative robots (cobots) used across a wide range of industries and in education. Founded in 2005 and headquartered in Odense, Denmark, Universal Robots aims to create a world where people work with robots, not like robots. Its mission is simple: Automation for anyone. Anywhere.

Since introducing the world's first commercially viable cobot in 2008, Universal Robots has developed a product portfolio reflecting a range of reaches and payloads and has sold over 75,000 cobots worldwide. An extensive ecosystem has grown around the company's cobot technology creating innovation, choice for customers and a wide range of components, kits and solutions to suit every application.

Founded

2005

Headquarters

Odense, Denmark

President

Kim Povlsen

Employees

~1000

Revenue in 2023

304 million USD

Cobots sold

75,000+

Industries

Metal & machining, electronics & technology, automotive & subcontractors, furniture & equipment, plastic & polymers, medical & cosmetics, food & beverage, and education & science.

Centers of Excellence for:

Welding, palletizing, machine tending

UR Ecosystem

Global network of 1,200+ distributors, system integrators and UR+ developer companies.



Key offerings

Universal Robots has developed a product portfolio with a range of reaches and payloads including the UR3e, UR5e, UR10e, UR16e and, from 2023, the UR20.



UR+

Each cobot model is supported by a wide selection of end-effectors, software, accessories and application kits in the UR+ ecosystem. The certified products in this first-of-its-kind app store integrate seamlessly with the cobots. By combining the UR platform with the talent of the industry's largest ecosystem, UR+ provides users access to a collection of solutions and components designed for application success.

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UR Academy

Universal Robots' certified training partners help companies to build confidence with cobots. The Academy provides free online courses, in-person and instructor-led training. Through the Academy, operators learn to program cobots for specific business needs, progressing from beginner to competent robot technician. This creates opportunities for upskilling and professional development.

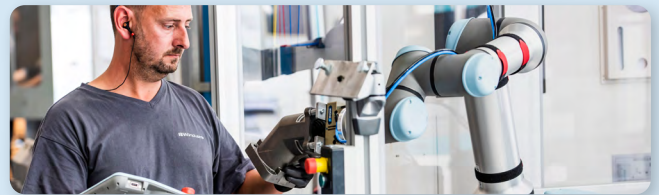
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UR in education

Universal Robots is using its leading training resources and infrastructure to help develop robotics knowledge and skills for a new generation of engineers, operators and robotics fans. Its education program for schools, colleges and universities has already been launched and warmly welcomed in several regions.

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UR Service Offerings

Universal Robots is committed to every customer's success. It helps customers reach their goals faster with three tiers of service offerings.

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Principal benefits



**Collaborative-
capable safety
functions**



**Straight-forward
programming**



**Versatile
deployment**



**Fast payback
period**



**Global partner
ecosystem**



**Localized service
and support**



TÜV approved



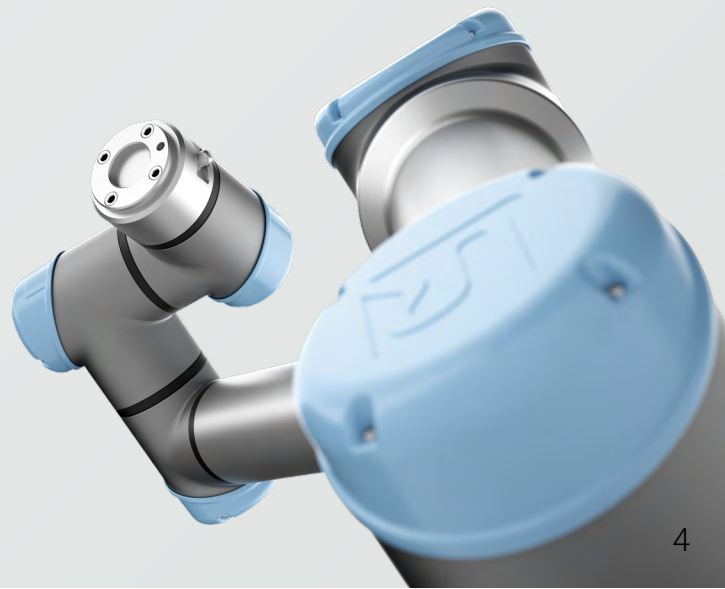
**Modern and sleek
Danish design**



**Cutting-edge
precision
engineering**



**Robust and built
to withstand a wide
range of industrial
environments**



Get in touch

For further information or interview enquiries:

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A full list of our regional offices can be found [here](#)

Please visit www.universal-robots.com for more information on the company.

Media

Download multimedia [here](#)

Case studies: www.universal-robots.com/case-stories/





Kim Povlsen

President

Kim Povlsen joined Universal Robots in March 2021.

Kim is an entrepreneurial-minded executive, leader and strategist with a dedicated focus on end customers and their needs. He believes in designing the future through a clear vision and turning it into a stretching, but achievable strategy.

Kim is Danish and has an international background having worked in France and the U.S. He grew up in Odense where Universal Robots is headquartered but today lives with his family in the city of Aarhus, Denmark.

Before joining Universal Robots, Kim held several senior positions at Schneider Electric, among others as Vice President, Strategy, Technology & EcoStruxure Power as well as Vice President & General Manager.

He holds a Masters in Computer Science, Embedded Engineering & AI from the University of Southern Denmark which is based in Odense. In addition, he has several leadership certificates, among others Senior Executive Leadership Training, General Management & Strategy from INSEAD in France.

The UR approach

By offering a user-friendly, affordable cobot, Universal Robots makes robot technology accessible for companies of all sizes across a wide range of industries.

Universal Robots' vision is a world where people work with robots, not like robots. Working alongside people, its cobots are able to take on repetitive tasks allowing people to focus on the work that humans do best.

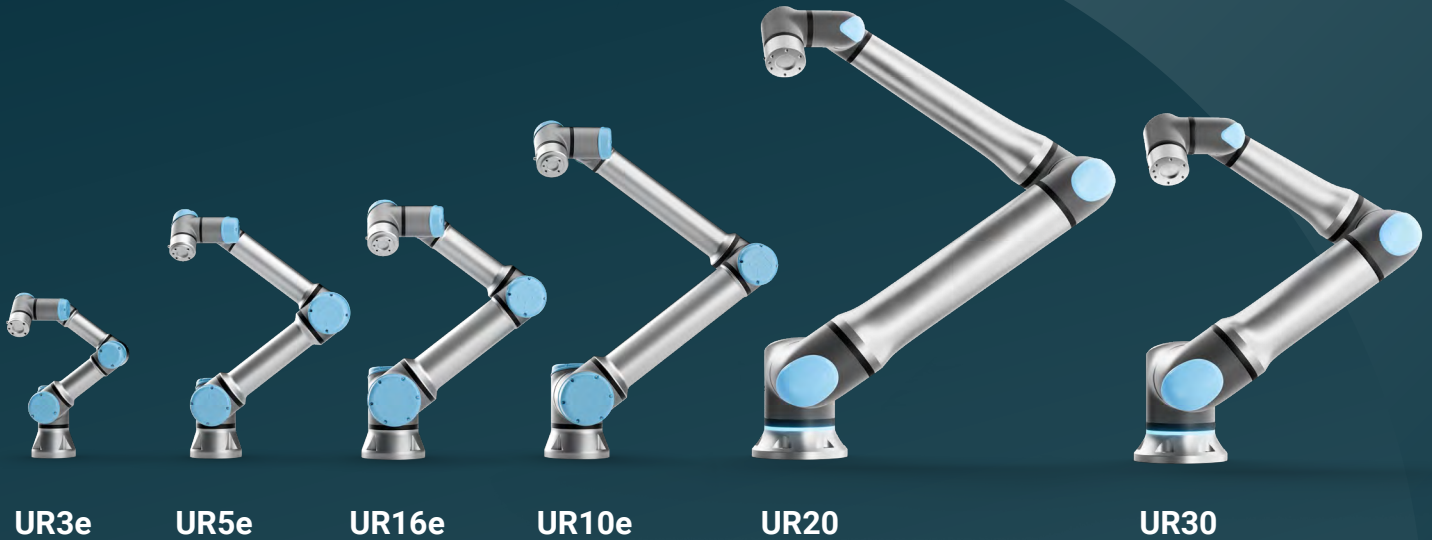
The company seeks to continuously redefine automation. UR pioneered the world's first commercially viable collaborative robot, and this innovative spirit guides the company's approach to product development today.

After years of refining and maturing its product line, Universal Robots combines the strength of a global company with the spirit of a start-up.

Universal Robots is committed to every customer's success.

Customer experience insight lies at the heart of product development – UR teams are empowered to work creatively to find solutions to customers' challenges.

The company is founded on collaboration across its leading-edge robotics platform. This collaboration drives the company's growth and technical innovation.



UR cobots

Universal Robots' e-Series, first introduced in 2018, includes cobots with different payloads and reach to suit work in widely variable industrial applications.

In 2022, Universal Robots announced the addition of UR20 - the first of an innovative next generation of cobots which will complement the company's highly successful e-Series. The cobot boasts an all-new joint design and will allow for even faster cycle times as well as the ability to handle heavier loads. In November 2023, the UR30 was revealed as the second cobot in the new generation.

UR30 has a payload of 30 kg (66.1 lbs) and a reach of 1300 mm (51.18 in)

UR20 has a payload of 20 kg (44.1 lbs) and a reach of 1750 mm (68.9 in)

UR16e has a payload of 16 kg (35.3 lbs) and a reach of 900 mm (35.4 in)

UR10e has a payload of 12.5 kg (27.55 lbs) and a reach of 1300 mm (51.2 in)

UR5e has a payload of 5 kg (11 lbs) and a reach of 850 mm (33.5 in)

UR3e has a payload of 3 kg (6.5 lbs) and a reach of 500 mm (19.7 in)

Detailed product information and technical specifications relating to our cobots are available at:

www.universal-robots.com/products/

Sales structure

Universal Robots cobots are marketed internationally via an extensive network of more than 800 distributors and system integrators around the world.

You can find a list of distributors here:

www.universal-robots.com/distributors/



History

2022

Universal Robots reaches the milestone of 1,000 employees.

Universal Robots announces the UR20, a new 20 kg payload cobot, which is the first of an innovative next generation of cobots.

Universal Robots opens its 100th training center.

Together with its sister company MiR, Universal Robots breaks ground for a new, state-of-the art headquarters in Odense, Denmark. It will be the world's largest cobot and autonomous mobile robot (AMR) Hub and is expected to be completed in the beginning of 2024.

2018

A brand new generation of Universal Robots' cobots – called e-Series – is launched at the Automatica show in Munich. The new platform raises the standard for collaborative robots and enables even faster solution development and deployment.

Founder Esben Østergaard receives the Joseph F. Engelberger Robotics Award – also known as the Nobel Prize of robotics.

2023

Universal Robots reveals the UR30 - a 30 kg cobot build on the same new architecture as the UR20.

Universal Robots reaches a new industry milestone with more than 75,000 cobots sold.

Global Technical Compliance Officer Roberta Nelson Shea wins the Joseph F. Engelberger Robotics Award for her outstanding work related to robotics safety. It's the second time within five years a key figure at Universal Robots is awarded the world's most prestigious robotics award.

2021

The payload of the UR10e is increased to 12.5 kg (27.55 lbs).

2020

Universal Robots reaches an industry milestone with over 50,000 collaborative robots installed worldwide.

2019

Universal Robots launches the 16 kg heavy-duty UR16e which can handle high-payload tasks such as heavy material handling, heavy machine tending, packaging & palletizing.

